

William K. Hoskins

Attorney at Law

Having handled contentious, complex, and bet-the-company matters over the course of his career, Bill was naturally drawn to the specialized role of settlement counsel. He was a founding partner of Resolution Strategies LLP's predecessor, Resolution Counsel, LLP, in 2002, the first law firm to focus its practice on the role of settlement counsel. Over the past 15 years, Bill has been frequently called upon to open doors, establish channels, and forge solutions to seemingly insoluble conflicts. His ability to intuitively assess situations and design resolutions is well known and he continues to counsel and advise CEOs, boards of directors, and senior management of national and international companies.

Bill's career includes 15 years as Vice President, Secretary, and General Counsel with Marion Laboratories, Inc. (NYSE), and its successor companies, Marion Merrell Dow (NYSE) and Hoechst Marion Roussel, Inc. (the pharmaceutical arm of Hoechst Chemical of Frankfurt). Before joining Marion Laboratories, Bill spent 14 years with Bristol Myers Squibb rising to the position of Associate General Counsel.

Bill is perhaps best known for his knowledge and leadership in the pharmaceutical industry in large product liability and patent matters. He was responsible for legal issues involving Bendectin, a drug that, at peak sales, was taken by one-third of all pregnant women in the United States. Notably,

Bill was responsible for the seminal U.S. Supreme Court case, *Daubert*. He was also responsible for European patent litigation that ultimately went to the House of Lords.

Bill's leadership, management, and guidance in legal matters is highly regarded. Bill is the former Chairman of J.C. Nichols Co., a Kansas City public real estate company; and he is a past Chairman of the Chemical Specialties Manufacturers' Association (now known as the Consumer Specialty Products Association). Bill also served as a consultant to the pharmaceutical and biotech industries, particularly those with international operations.

Bill has also served as Chairman of the Governance Committee of a NYSE company and a Chairman of the Audit and Compensation Committees of a private pharmaceutical company and as special counsel to two boards of directors of public companies.

Throughout his career, Bill has been called upon to solve conflict and provide solutions. He did so very effectively, and that same skill set has made Bill a leader in the settlement counsel arena.

Bill earned his Juris Doctor degree from Harvard Law School and his Bachelor of Arts from Yale University. Bill began his legal career in 1962 with Frost and Jacobs (now Frost Brown Todd LLC) in Cincinnati.

About Resolution Strategies LLP

Resolution Strategies LLP is a law firm that concentrates on representing its clients as settlement counsel in resolving business and legal matters. The firm has successfully resolved a wide range of contentious, complex, and bet-the-company disputes. In the IP area, Resolution Strategies has represented a wide range of inventors and companies in patent licensing negotiations and has concluded licensing transactions and settlements impacting hundreds of billions of dollars in revenue. As former trial counsel, general counsel, and executive business managers, the firm's partners bring a wide range of skills and discipline to delivering strategic exit options to its clients.